



Kleanz



KLEANZ ERP

**A COMPLETE MANAGEMENT
SOLUTION FOR LAUNDRIES**



www.ZestyLabs.ae



Kleanz is an ERP solution powered by Odoo

Which is exclusively designed for laundries by the Zesty Labs team. Some of the key modules of Kleanz includes:



Sales



Jobs Management



Order Taking Mobile App



Delivery Tracking



Accounting

01

Sales Module:

Customer Management

The customer database can be maintained in an efficient way the complete information can be captured and we can filter using any information such as name, contact number, location city etc ..

The screenshot shows the 'Sales' module interface with a 'Customers' list. A search bar is at the top right. A dropdown menu is open over the list, showing filter options: Salesperson, Company, Country, Mobile Number, Building Name, Flat No, Area, and Email. There is also an option to 'Add custom group'. The table below shows columns for Name, Mobile Number, Building Name, Flat No, Area, and Email.

Name	Mobile Number	Building Name	Flat No	Area	Email
Abhay [0552313465]	0552313465	Ghadeer 1	1a 32	Al Nahda	
AL MASS 704	0501292911	Al Mass	4	Motor City	
AL MASS 906	050192919	AL MAS	6	Marina	
Anju [075840380]	075840380	BD-001	4-991	Al Nahda	
App Customer	98765432	BG		Al Nahda	abcd@gmail.com
Athif [05627995]	05627995	TIGER		Al Nahda	
BAHAR 1 3105			4-002	Al Nahda	
DISCOVERY GARDEN BAY					

The screenshot shows the detailed view for customer 'Anju [075840380]'. It includes a profile card with a photo and name, a 'Company' dropdown, and a dashboard with statistics: Active (0), Opportunities (0), Meetings (0), Activities (0), Invoiced (12.00AED), Sales (8), and Tasks (0). The main form has fields for Address (075840380, BD-001, RM-991, Al Nahda), City, State, ZIP, Country, Website (e.g. www.odoo.com), Tags, Latitude (0.000000), and Longitude (0.000000). There are also fields for Job Position (e.g. Sales Director), Phone, Fax, Email, Title, and Language (English). At the bottom, there are tabs for 'Contacts & Addresses', 'Internal Notes', 'Sales & Purchases', and 'Accounting'.

Possible Customer Attributes

- Customer Name
- Phone Number
- Location
- Building Number
- Type
 - Company
- Collection Point
 - Individual

- Google Coordinates
- Email
- Salesman related to the customer
- Salesteam
- Accounting Related Fields
 - Receivable Accounts
 - Credit limit

Customer Related Activities Summary and Details from One Screen

- Customer Support
 - Calls can be logged
 - Mails can be sent
 - SMS Integration capabilities
- Analysis
 - Enquires
 - Orders
 - Invoices
 - Jobs
 - Deliveries

Order Taking

With the Sales module, we can create the quotations and sale orders as shown below in the screenshot:

The screenshot shows a 'New' order form with the following details:

- Operation Type:** Pick and Drop
- Customer:** New Customer [Street 2]
- Order Date:** 14/11/2017 15:59:40
- Expiration Date:** 16/11/2017
- Location:** SHOP-MARINA
- Salesperson:** Administrator

Product	Description	Ordered Qty	Unit of Measure	Unit Price	Delivery Type	Folding Charges	Folding %	Starch Charges	Starch %	Taxes	Subtotal
+ Abaya-WET CLEANING	Abaya-WET CLEANING	8.000	Unit(s)	22.00		0.00	0.00	0.00	0.00		176.00
+ Bathrobe-WASHING	Bathrobe-WASHING	2.000	Unit(s)	18.00		0.00	0.00	0.00	0.00		36.00

Here, we select the customer from the existing customer master and the order date, which will be the current date by default and the Salesperson or user who entered the order will be shown by default.

Under the order lines, we have to add the product or service that will be sold to the customer.

Once the order has been created, we have to confirm it in order to register the sale. For that we will have to click on the 'Confirm Sale Order' as shown below in the screenshot:

Draft Orders / S0254

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Send by Email Print **Confirm Sale** Cancel

Draft Order > Quotation Sent > Sales Order

S0254

Operation Type: Pick and Drop
Customer: New Customer [Street 2]
Street 2
Carnation Place
Villa 629
Motor City

Order Date: 14/11/2017 16:14:26
Expiration Date: 16/11/2017
Delivery Schedule Location: SHOP-MARINA
Salesperson: Administrator
Payment Terms:

Order Lines Other Information

Product	Description	Ordered Qty	Unit of Measure	Unit Price	Delivery Type	Folding Charges	Folding %	Starch Charges	Starch %	Taxes	Subtotal
Abaya-WASHING	Abaya-WASHING	10.000	Unit(s)	21.00		0.00	0.00	0.00	0.00		210.00 AED
Bathrobe-WASHING	Bathrobe-WASHING	6.000	Unit(s)	18.00		0.00	0.00	0.00	0.00		108.00 AED

Upon Confirmation, this order becomes a confirmed sale order. Once the order has been confirmed then we can start processing the corresponding jobs to that particular sale order:

S0254

Jobs 2

Operation Type: Pick and Drop
Customer: New Customer [Street 2]
Street 2
Carnation Place
Villa 629
Motor City

Expiration Date: 16/11/2017
Delivery Schedule Location: SHOP-MARINA
Salesperson: Administrator
Confirmation Date: 14/11/2017 16:23:19
Payment Terms:

Order Lines Other Information

Product	Description	Ordered Qty	Unit of Measure	Unit Price	Delivery Type	Folding Charges	Folding %	Starch Charges	Starch %	Taxes	Subtotal
Abaya-WASHING	Abaya-WASHING	10.000	Unit(s)	21.00		0.00	0.00	0.00	0.00		210.00 AED
Bathrobe-WASHING	Bathrobe-WASHING	6.000	Unit(s)	18.00		0.00	0.00	0.00	0.00		108.00 AED

On clicking that, we see the different job orders for that particular Sale Order



02

Jobs Management:

Jobs can be grouped with multiple filters such as

- Job Status
 - In Queues
 - In Progress
 - Completed
- Delivery Priority
 - Normal
 - Express
 - Super Express
- Schedule
 - Today Deliveries
 - Tomorrow Deliveries
 - This Week Deliveries
- Customer
- Location
- Category of the cloth
- Order

Sales Dashboard Sales + Invoicing + Reports + Configuration + Administrator

Job Orders

Filters: Pending Jobs, Job Status, Search...

Order Reference Customer Category Product Order Date Delivery Schedule Delivery Type Qty Job Status

- Job Completed (39)
- In Progress (46)
- In Queue (37)

Filters: To Invoice, My Sales Order Lines, **Pending Jobs**, Today Deliveries, Tomorrow Deliveries, This Week Deliveries, Add Custom Filter

Order Reference	Customer	Category	Product	Order Date	Delivery Schedule	Delivery Type	Qty	Job Status
							144.000	
							98.000	
							144.000	

Grouped by Job Status

- ▶ WASHING (78)
- ▶ DRY CLEANING (49)
- ▶ WET CLEANING (15)
- ▶ PRESSING ONLY (12)

Grouped by Cloth Category

Filters: Group By, Favorites

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Order Reference	Customer	Category	Product	Order Date	Delivery Date	Delivery Schedule	Delivery Type	Qty	Job Status
<input type="checkbox"/> SO254	New Customer [Street 2]	WASHING	Abaya-WASHING	14/11/2017 16:14:26	16/11/2017			10.000	In Queue Start Job
<input type="checkbox"/> SO254	New Customer [Street 2]	WASHING	Bathrobe-WASHING	14/11/2017 16:14:26	16/11/2017			6.000	In Queue Start Job
<input type="checkbox"/> SO253	New Customer [Street 2]	PRESSING ONLY	Abaya- PRESSING ONLY	14/11/2017 12:33:17	16/11/2017			1.000	In Queue Start Job
<input type="checkbox"/> SO252	New Customer [Street 2]	WASHING	Abaya-WASHING	14/11/2017 16:28:30	14/11/2017			2.000	Delivered
<input type="checkbox"/> SO251	New Customer [Street 2]	DRY CLEANING	Abaya-DRY CLEANING	14/11/2017 12:13:06	16/11/2017			10.000	Delivered
<input type="checkbox"/> SO251	New Customer [Street 2]	WASHING	Bathrobe-WASHING	14/11/2017 12:13:06	16/11/2017			4.000	Delivered
<input type="checkbox"/> SO249	Abhay [0552313465]	DRY CLEANING	Abaya-DRY CLEANING	02/10/2017 17:53:16	04/10/2017	1PM - 2 PM	Super Express	1.000	In Progress Job Completed
<input type="checkbox"/> SO247	AL MASS 704 [0501292911]	PRESSING ONLY	Abaya- PRESSING ONLY	17/09/2017 09:43:03	19/09/2017			1.000	In Queue Start Job
<input type="checkbox"/> SO246	Abhay [0552313465]	DRY CLEANING	Abaya-DRY CLEANING	17/09/2017 09:42:01	19/09/2017			1.000	In Queue Start Job
<input type="checkbox"/> SO244	Abhay [0552313465]	WET CLEANING	Abaya-WET CLEANING	16/09/2017 17:31:33	16/09/2017			10.000	In Queue Start Job
<input type="checkbox"/> SO244	Abhay [0552313465]	WASHING	Bathrobe-WASHING	16/09/2017 17:31:33	16/09/2017			10.000	In Queue Start Job
<input type="checkbox"/> SO243	Abhay [0552313465]	DRY CLEANING	Abaya-DRY CLEANING	15/09/2017 14:22:49	17/09/2017			1.000	In Queue Start Job
<input type="checkbox"/> SO240	AL MASS 906 [050192919]	WASHING	Abaya-WASHING	15/09/2017 10:20:32	17/09/2017			1.000	In Queue Start Job
<input type="checkbox"/> SO228	Abhay [0552313465]	PRESSING ONLY	Abaya- PRESSING ONLY	14/09/2017 11:14:12	16/09/2017		Super Express	1.000	In Queue Start Job
<input type="checkbox"/> SO228	Abhay [0552313465]	WASHING	Bathrobe-WASHING	14/09/2017 11:14:12	16/09/2017		Super Express	1.000	In Queue Start Job
<input type="checkbox"/> SO226	AL MASS 704 [0501292911]	WASHING	Abaya-WASHING	14/09/2017 09:45:11	16/09/2017		Super Express	1.000	In Queue Start Job
<input type="checkbox"/> SO225	AL MASS 704 [0501292911]	WASHING	Abaya-WASHING	03/09/2017 13:35:41	03/09/2017			10.000	Job Completed Deliver

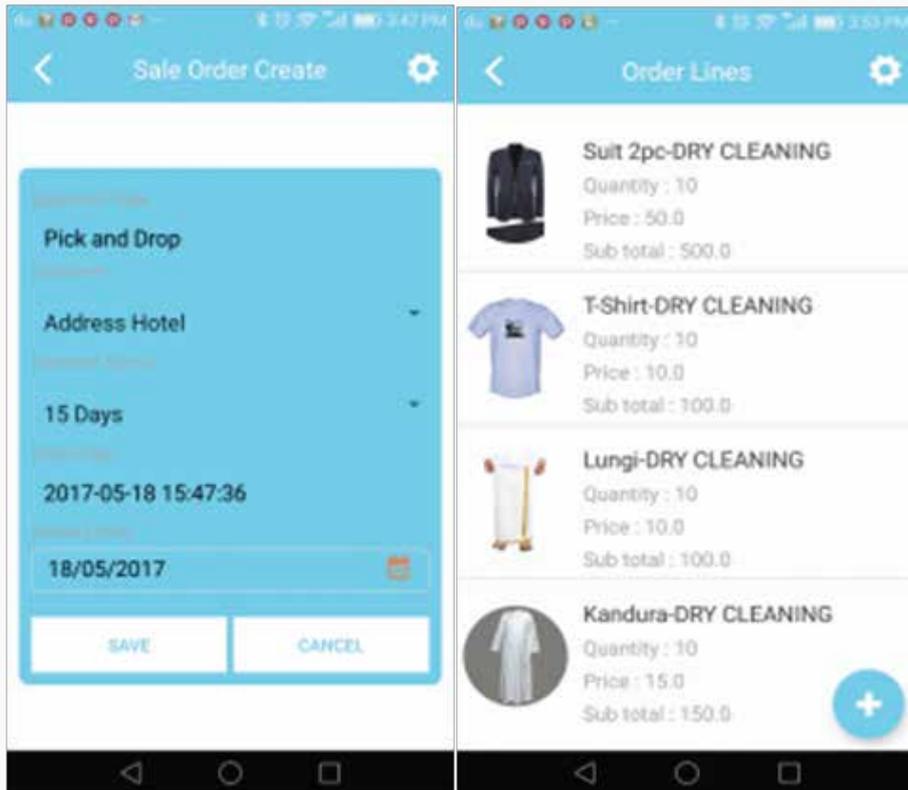
Colour indicators for different Status for better understanding

Order Reference	Customer	Category	Product	Order	Delivey Schedule	Delivery Type	Qty	Job Status
<input checked="" type="checkbox"/>	SO254	New Customer [Street 2]	WASHING	Abaya-WASHING	13/11		10.000	In Queue
<input type="checkbox"/>	SO254	New Customer [Street 2]	WASHING	Bathrobe-WASHING	13/11		6.000	In Queue
<input type="checkbox"/>	SO253	New Customer [Street 2]	PRESSING ONLY	Abaya- PRESSING ONLY	14/11/2017 12:13:06		1.000	In Queue
<input type="checkbox"/>	SO252	New Customer [Street 2]	WASHING	Abaya-WASHING	14/11/2017 16:28:30	14/11/2017	2.000	Delivered
<input type="checkbox"/>	SO251	New Customer [Street 2]	DRY CLEANING	Abaya-DRY CLEANING	14/11/2017 12:13:06	16/11/2017	10.000	Delivered
<input type="checkbox"/>	SO251	New Customer [Street 2]	WASHING	Bathrobe-WASHING	14/11/2017 12:13:06	16/11/2017	4.000	Delivered
<input type="checkbox"/>	SO249	Abhay [0552313465]	DRY CLEANING	Abaya-DRY CLEANING	02/10/2017 17:53:16	04/10/2017 1PM - 2 PM Super Express	1.000	In Progress
<input type="checkbox"/>	SO247	AL MASS 704 [0501292911]	PRESSING ONLY	Abaya- PRESSING ONLY	17/09/2017 09:43:03	19/09/2017	1.000	In Queue

Clickable Action on the Jobs with Single or Multiple selection

A mobile application, which is use for pick and drop deliveries will also be include in the package. Which will be integrate to the ERP system, and any orders placed. Through the app by the respective delivery personnel will be update in the system.

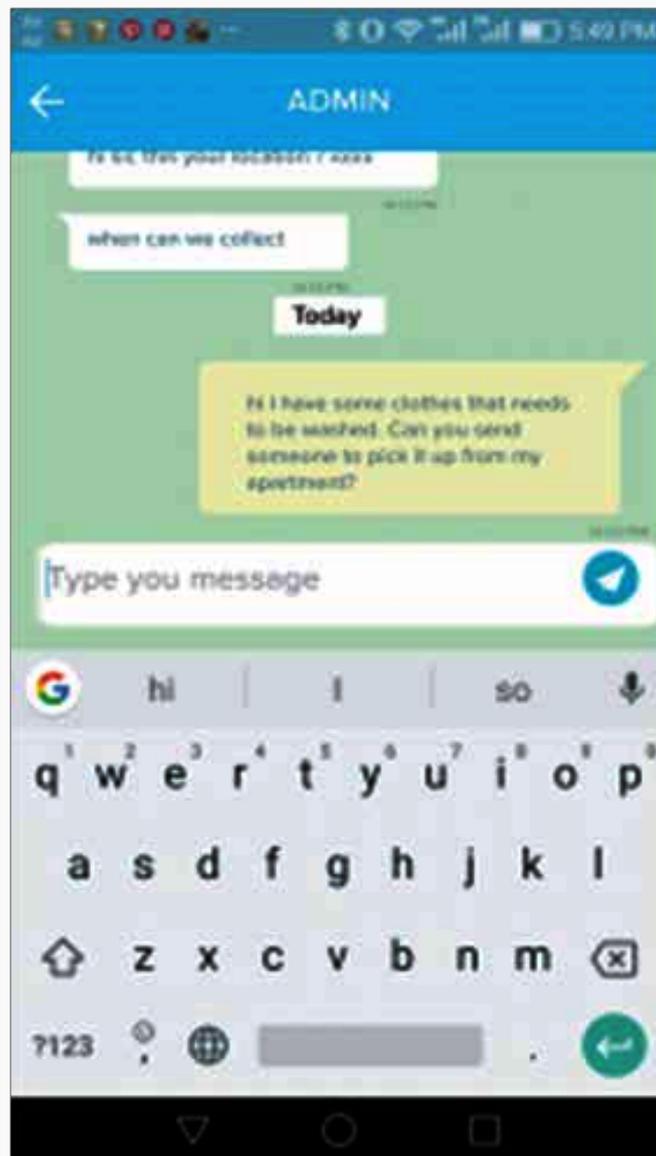
03 Order Taking Through Mobile App



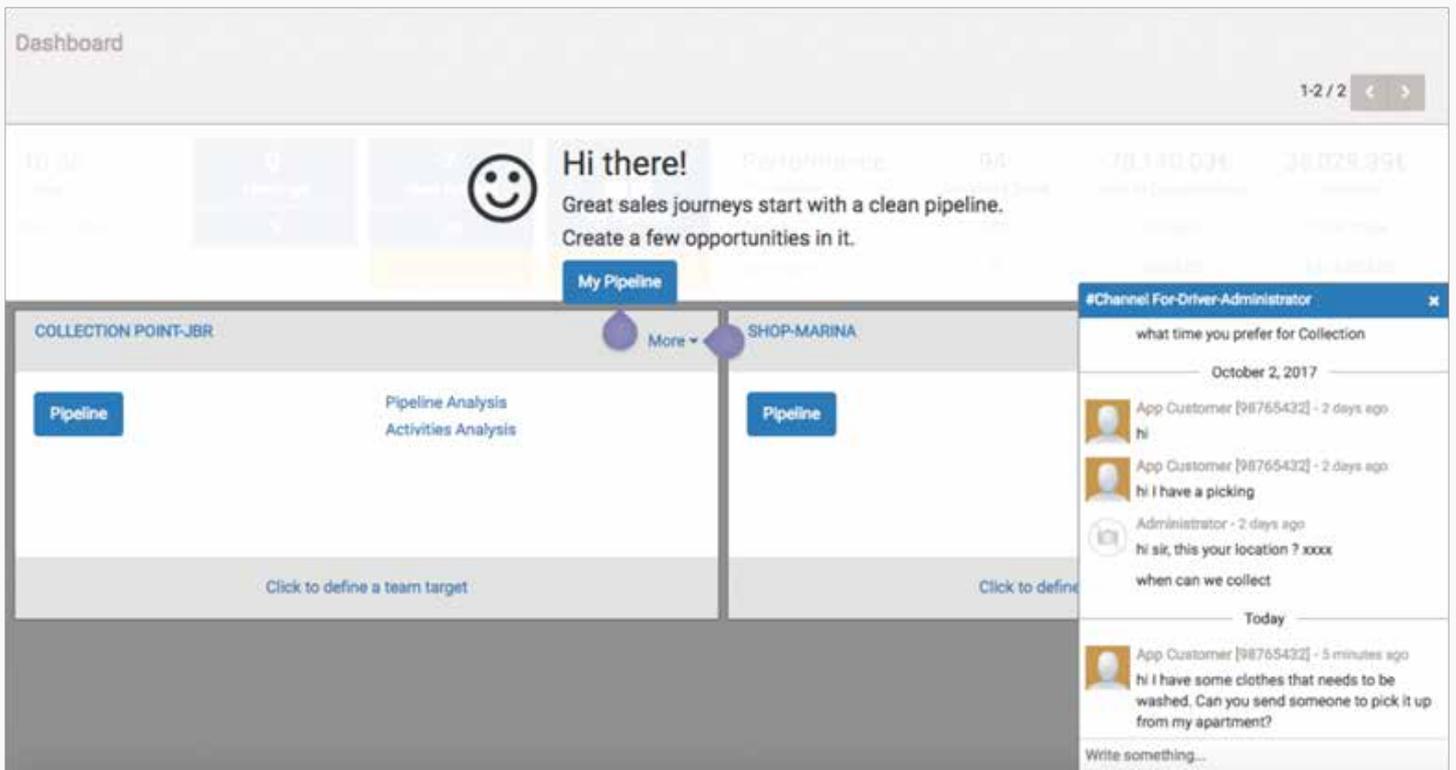
- Order taking App , Can be used in Tablets for the Instore Users
- Customers can raise order through the App

Customer Support is an important aspect in every business in the service industry. If it is done in an efficient and smart way, then it can significantly increase your customer satisfaction. Our team at Zesty Labs have come up with a mobile application which is Customer Support Mobile Application for Android . Which can be use by customers to communicate with the customer support officials with the inbuilt messaging option. Once the customer downloads the application, they will have an option to send a message as shown in the screenshot.

Screenshots



These messages are then sync with Odoo ERP. Then, customer support representative will get a chat popup from the customer with the message.



The representative can respond to that message from Odoo. It will be update on the app. The customer will receive the message as shown in the screen below:



The app can be useful for customers to have a complete communication with the customer service representatives. It reduces the need of repetitive phone calls to them as they can use the messaging app for the same.

04 Delivery Tracking

Delivery Tracking Procedures include the below steps :

- Creating a Lot for Delivery
- Assigning Lot in Invoice
- Change the status of Delivery to In Transit
- View Route on Map
- Change the status of assigned invoices
- Coming Back to Warehouse after Delivery
- Updating the End Kilometer, Fuel Expense, Other Expenses etc.
- Updating Collection Information
- Change the status of Delivery to Completed Delivery

Creating a Lot for Delivery

Go to the menu : Delivery Tracking > Lot Tracking
It will list by default today's deliveries.

Create a new lot for today . Refer the below screenshot

Name	Total
170705-19827	50.00
170705-19826	79.00
170705-19825	43.00

Carrying Invoices Value : 0.00 No Of Carrying Invoices : 3.00
Returned Invoices Value : 0.00 No Of Returned Invoices : 0.00

Assigning Lot in Invoice

We can assign the invoice to lot by selecting the lot in invoice or by scanning the invoice barcode in the lot tracing screen
Then the lot will be link to the invoice like above . Each invoice will carry the google co-ordinates of the corresponding customer for tracing purpose which also you can see in the above screen

Draft Invoice

Customer: [Dropdown] Invoice Date: 05/07/2017
Remarks/Customer PO Number: 9654525224 Journal: Sales Journal
Department: Wholesale Account: 102110 Sundry Debtors (AED)
Invoice Name: 170705-19827 Currency: AED (change)
Apply Group Discount: [Input]

Invoice Lines | Other Info | Payments

Company: 1004 Mart General Trading LLC Source Document: [Input]
Salesperson: Kweun Journal Entry: [Input]
Bank Account: Commercial Bank of Dubai: 1002001897 Transaction Type: [Dropdown]
Accounting Period: 01/2015
Due Date: 05/07/2017
Delivery Tracking: DT-0046
Latitude: 25.028417
Longitude: 55.136472
Delivered: [Input]

Change the status of Delivery to In Transit

After assigning all the invoices status of the lot can be change accordingly, to In transit by clicking Start Delivery in the Lot Tracking screen.

LOT TRACKING

DT-0046 09 Jul 2017
Toyota/310 / DUBAI 1010101
Driver: Kweun Hyeok Jin
No of Invoices: 3 Invoice value: \$
Gst: DP 2

DT-0046

Driver: Kweun Hyeok Jin Helper: Nikhil Janardhanan

VEHICLE DETAILS

Odometer Start Value: 100
Odometer End Value: 200
Fuel Cost: 50
Trip Kilometers: 100
Delivery Vehicle: Toyota/310 / DUBAI 1010101

OTHER DETAILS

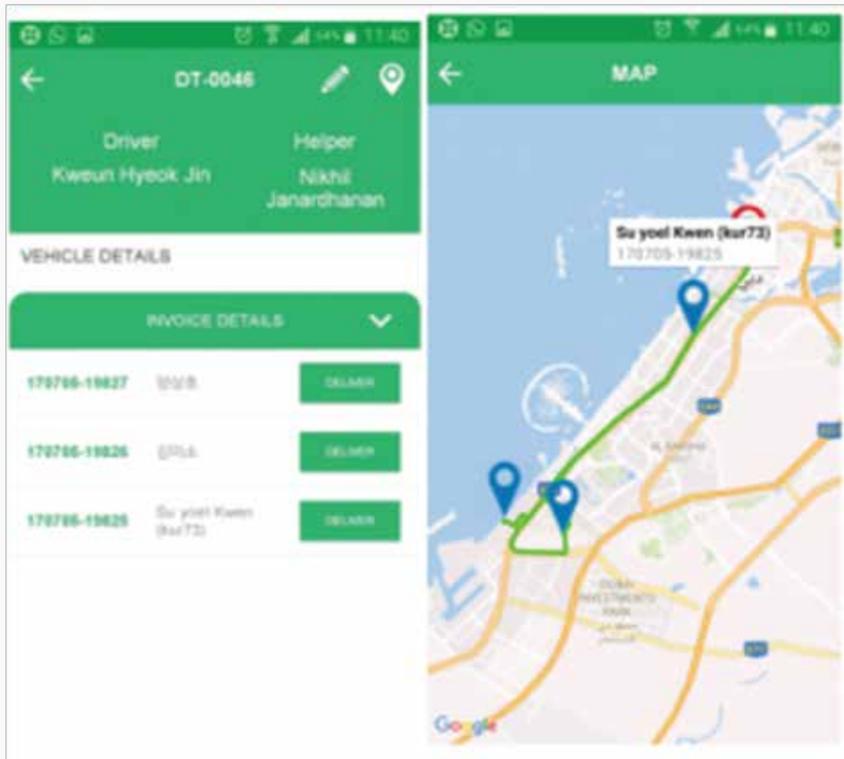
Barcode Scan
Created Date: 09 Jul 2017
Bill Collection Amount: \$
Other Amount: [Input]

INVOICE DETAILS

At the same time Driver can update the start kilometer from the App.

View Route on Map

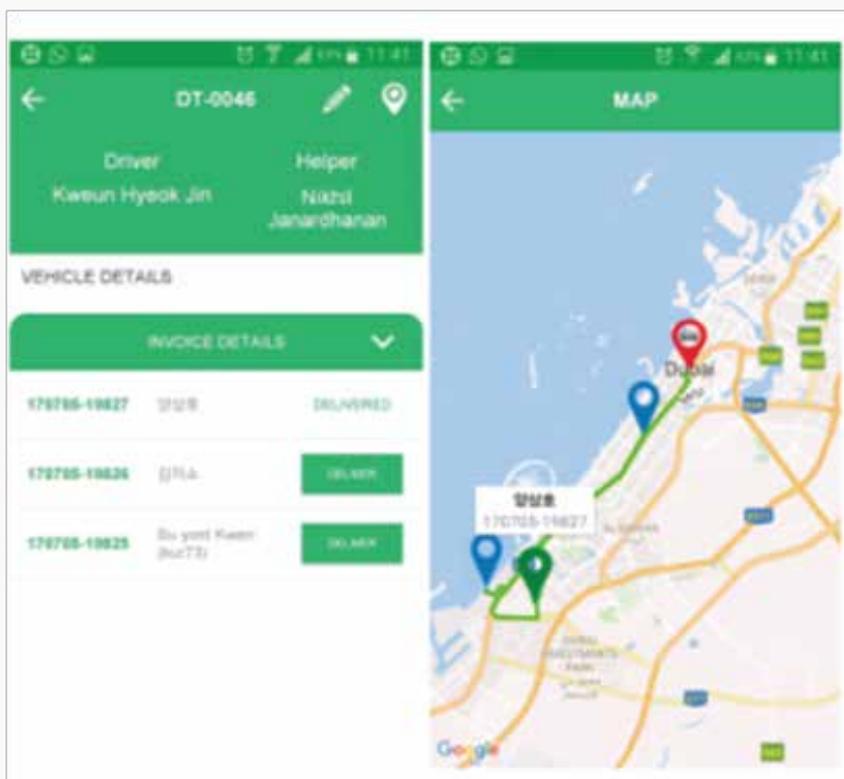
There is a section to see the invoices allotted to the lot “Invoice Details”. There the basic information of the Invoice such as Invoice Number and Customer Name will be shown.



There would be a button to Make the Deliver Action as well . This can be done after physically delivering the goods at the customer location.

We have an option to view the route . There the Route will be mapped with Start Location and Customer locations in blue colour.

Change the status of Assigned invoices



By using the Deliver button the user can update the status of the invoice to delivered . At the same time the Pin point in Map will change from blue to Green.

Coming back to warehouse after delivery

After Coming back to warehouse , they can update the end kilometer, Fuel Expense Other Expense fields if any.

Updating Collection Information

Additionally, user can update the collection information . Refer the below image Delivery Lot Collection Section.

The screenshot displays the 'Delivery Lot Collection' section. It includes a form with the following fields:

- Lot ID: DT-0540
- Created User: Husein
- Helper: Husein.ahmed@zestylabs.com
- Odometer Start Value: 100.00
- Odometer End Value: 200.00
- Other Expense: 30.00
- Barcode Scan
- Location
- Latitude: 25.215003
- Longitude: 55.273619
- Driver: Husein.ahmed.ah
- Fuel Cost: 50.00
- Created Date: 09/07/2017
- Delivery Vehicle: Toyota 5107 DUBAI 1040191
- Grid: 01F 2
- Trip Kilometers: 100.00
- Bills Collection Amount: 100.00
- Return Barcode Scan
- Scan Collection Invoice
- Collection Mode: *
- Edit Mode: *

Below the form is a table with the following data:

Invoice	Invoice Amount	Outstanding	Paid Amount	Payment Mode
170105-19825		100.00	50.00	50.00 Cash

Summary statistics at the bottom:

- Carrying Invoice Value: 0.00
- Returned Invoice Value: 0.00
- No Of Carrying Invoices: 1.00
- No Of Returned Invoices: 0.00

Moreover, the user can update the Lot status to Completed Delivery

05 Accounting

- Complete Functionalities of Generic Accounting Modules enable with VAT
- All Accounting Reports
 - Trial Balance
 - Balance Sheet
 - Profit and Loss
 - Partner Balance
 - Aged Partner Balance
 - Partner Ledger



Generic Features

- Discuss: Communication Among Departments, Sales Teams & Individual Users
- Calendar: Schedule Tasks, Site Visits Meetings through Calendar
- CRM: Track your Leads, Manage the Sales Team and Pipeline
- Documents Management: Attach Documents Along with Any Records
- Advanced Search & Filters: Filter records with any data, Grouping the Information
- Extracting Real-time Analysis Reports with Excel and PDF
- Logging Activities and Scheduling Followups
- Links to All the Available transactions of a Master from a Single form



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