



ZESTY LABS

ENTERPRISE SOLUTIONS EXPERT



“
Odoo
ERP
Partner



Zesty Labs is a part of ALRAIS LABS, with its expertise in Odoo (formerly OpenERP), and has direct offices in Germany, India and UAE.

The company was formed in 2009, and is the largest global listed partner for Odoo, having partnerships in 5 countries – Germany, UAE, Bahrain, Saudi Arabia and India.

Zesty Labs has around 30 technical and functional consultants working in different locations around the world. With its highly experienced and collaborative team, Zesty Labs provides customization, consulting, training, support and maintenance to partners and customers in over 5 countries with primary focus on ERP solutions suited for GCC and Middle East countries. It has vast experiences in delivering customized ERP solutions based on Odoo. Odoo ERP from Zesty Labs is a customized tailor made ERP suited for diverse industries located in UAE, Oman, Qatar, Saudi Arabia, Bahrain, Kuwait and India. As part of Odoo solutions, we also deliver mobile applications to cater to the Enterprise Mobility requirements.

The key areas of expertise include:

Functional Consultancy Expertise : Mapping of end requirements efficiently with the functionalities, and consulting for the approach of Implementation.

Technical Consultancy Expertise : Highly experienced Python developers with over 5years of OpenERP expertise.

Offshore project management with reliable strategies.

Working experience with worldwide partners of Odoo/OpenERP.

Cost effective Project execution : with fixed time and material billing Zesty Labs was shortlisted in 2013 as a promising SME company to set up office in Germany with the funding support from the NFFX Nuremberg Fürth for Excellence in cooperation with the State of Bavaria (Invest in Bavaria) and the Nuremberg Chamber of Commerce and Industry.

odoo (OpenERP)- Odoo (formerly known as OpenERP), is an open source business management solution, with an integrated ERP structure that optimizes workflow of an organization. Odoo features include Accounting and Financial, Sales and services, Procurement and Logistics, Inventory Management, Human Resource Management, and Corporate services.

The benefits of having Odoo ERP includes:

- Web based ERP application.
- Fully customized solutions based on the end user needs.
- Open source ERP with no licensing costs.
- User friendly application with Desktop App features.
- ERP for complete business integration unified in a single database, accessed from a single point and easily manageable.
- Easy and open to integrate with other systems like POS, Weigh bridge, Access control devices, attendance and biometric system, integration of ERP with IoT devices etc.
- Accessible through Mobile Application and is an ERP readily available for Android and iOS devices.
- Omni channel solution - Single solution available as backend ERP, Billing and POS system, Kiosk, Ecommerce Software, Mobile application and integration with other devices.



INDUSTRIES WE SPECIALIZE

TRADING ERP

- General Trading ERP
- General Trading ERP for SME
- Retail & Distributions ERP
- Safety Equipments Trading ERP
- ERP for Medical Equipments Trading
- ERP for Cosmetics and Beauty Products Trading
- Auto Spare Parts Trading ERP
- ERP for Retails & POS System

MANUFACTURING ERP

- Food manufacturing ERP
- Concrete Ready Mix Manufacturing ERP

SERVICE INDUSTRIES ERP

- ERP for Service Centers
- ERP for Audit Firms
- ERP for Printing and Advertising Services
- ERP for Pest Control and Cleaning Services
- ERP for Computer Support and Services
- ERP for Garage and Vehicle Maintenance Services
- ERP for Mobile & Electronics Repair Services
- ERP for Laundry Services

Odoo ERP Features and Modules



Attractive Features :

- > Light weight vBusiness Intelligence for every module
- > Internal chats/Discussionnt
- > Audit trail
- > Data views in multiple perspective
 - Chart view ● Pivot view ● List view ● Calendar view



PRODUCTS FROM ZESTY LABS



Service Desk - Service and help desk ERP



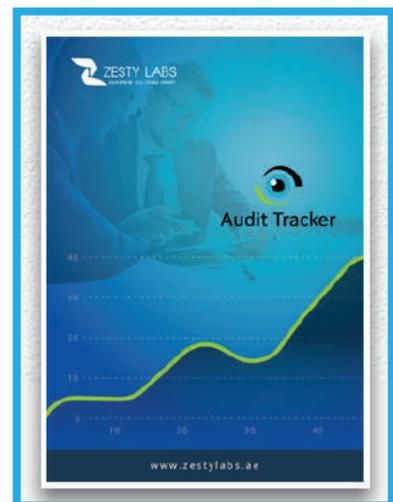
Print Pro - ERP for Printing and Ad Agency



Ready Mix Pro - Concrete ready mix ERP



Trade Lite - Cost Effective Trading ERP



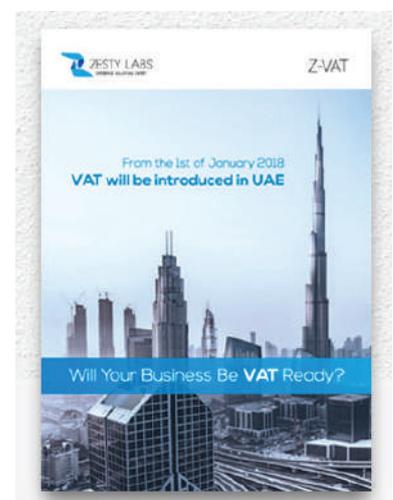
Audit Tracker - Accounts & Audit Management ERP



Pesco - Pest Control Services ERP



Kleanz - Laundry ERP & Mobile APP



ZVat - VAT Solution for UAE





01 Customized Trading Solutions

It helps you to have a better track of your Inventory and Trading processes. It equips your business to address all the purchasing and in transit goods related subjects. Monitoring and forecasting the future demands and plan the space in your Inventory is very crucial for any Trading establishments. Some of the Trading solutions products we developed internally those are,

Industry We Specialized -Trading

Zesty Products Name

General Trading ERP

TradeLite - Platinum

General Trading ERP for SME

TradeLite - Premium

Retail & Distributions ERP

RetailSoft

Safety Equipments Trading ERP

Tradelite-Safety

ERP for Medical Equipments Trading

Tradelite-Medical

ERP for Cosmetics and Beauty Products Trading

Tradelite-Beauty

ERP for Retails & POS system

Tradelite - POS

Auto Spare Parts Trading ERP

TradeLite - Spareparts



Highlighted Features:

- Tracing Items on the basis of Location, Batch, Lot..etc
- Consignment Management
- Import Export Management
- Customer Wise Price Locking
- HR & Payroll
- Inventory- Sales Statistics
- Access through Mobile Application



02 Customized Service Solutions

Our service solutions helps professional service providers meet and exceed customer expectations by delivering quality service experiences reliably to their clients. You can have better vision of your client requirements and serve them on time with customer management and service management tools provided to you.

Industry We Specialized -Services

Zesty Products Name

ERP for Service Centers

Tradelite Service - Platinum

ERP for Audit Firms

Audit Tracker

ERP for Printing and Advertising Services

PrintPro

ERP for Pest Control and Cleaning Services

Pesco

ERP for Computer Support and Services

Tradelite Service - Premium

ERP for Garage and Vehicle
Maintenance Services

Moto Garage

ERP for Mobile & Electronics
Repair Services

Tradelite Service - Silver

ERP for Laundry Services

Kleanz



Highlighted Features:

- Clients Contact Management
- Jobs Management
- Contract Management & Renewal Reminders
- Timesheet Management
- HR & Payroll
- Integrated CRM
- Mobile Application enabled

03 Production And Manufacture

ERP for manufacture is an all in one solution you can operate with greater efficiency and visibility, working more competitively and achieving more control over your Process. Stay ahead of the competition and bring visibility to your operation in the process. Our ERP for manufacture helps manufacturers to be more competitive and achieve greater efficiency. With our ERP everything is working together, in one system, under control. ERP software includes modules to plan, schedule, monitor, manage, analyze and report on the process from end-to-end, giving you real-time visibility and control over your entire supply chain.

Industry We Specialized -Production

Zesty Products Name

Food manufacturing ERP

ProPack Solutions

Concrete Ready Mix
Manufacturing ERP

Ready Mix Pro

Highlighted Features:

- Bill Of Materials Creation
- Period Wise Production Report
- Production Costing
- Inventory Capacity Planning
- Optimize Production
- TimeSheet Management
- HR & Payroll
- Product Assembly , Packing & Re packing

Trading Solution

اورلاندو للرياضة (د.م.م.)
ORLANDO SPORTS (L.L.C)


SANDDOLLAR
REACHWEAR DELIVERED TO YOUR DOOR

 Sedeer
Medical

 1004
MART

 Ijmal
BEAUTY SUPPLY

 TEAM
ATK
INTERNATIONAL

 NAZIH

 MEFROZ

 PARTS GALLERY
AUTO SPARE PARTS TRD.LLC

 dubai audio

Next Gen®
Cosmetics Trading L.L.C

 GM

Automotive®
 HR

 DIRECT TRADING

 S

ايساي
Essay
AUTO SPARE PARTS L.L.C | لقطع غيار السيارات ش.م.م.

Service Solution

 AL MOBIDOOON
PEST CONTROL SERVICES

الإمارات للخدمات ش.م.م.
 Emirates
SERVICES LLC

 Alpha Emirates

 GENPHARM
services

بلاصوم بوتيك للخدمات المنزلية والمطبخ
 blissom
boutique laundry

 Sharaf DG
We, Your Electronics Destination!

 Purple Tree

 Dubai
Air-Conditioning Co
Dubai Emirates Green Building Council

 ALPHA PLUS
Security & Alarm Sys.

 RIVIERA
Since 1980
Pest Control Services

 MSI ALNOMAN & RAVI
Chartered Accountants

 NIFTY
THE SECURITIES & EXCHANGE BOARD

 Fire Protection Engineers

 كاربون دبي
DUBAI CARBON

 BLUE DIAMOND
FACILITIES MANAGEMENT SERVICES L.L.C
المنشآت ادارة لخدمات الازرق الامارات

 PEST KILL
PESTKILL LLC | بيسستوكيل ش.م.م.

 A to Z
Services

Production & Manufacture

 Sarmix

 PANKAJAKASTHURI
for life. for ayurveda.

Success Stories Client list



Essay Auto Spare Parts LLC

March 13, 2018 - Essay Auto Spare Parts LLC

is a well known name in the line of Auto Spare Parts Business. Being Pioneers in the field of trading in Auto Spare Parts in the Middle East, the company's history depicts a saga of success. For the last 25 years Essay has grown into a fullfledged market leader in an unbeatable position with a loyal customer base in Africa and Middle East. During these years the company's graph has shown a steady upward trend, both in the case of profit and performance.

A to Z Services LLC



March 10, 2018 - A to Z Services is a premier customer oriented facility management and landscaping services provider. Established in 1978 A to Z Services now covers the Middle East Region with headquarters in Lebanon and offices in UAE, Qatar and Iraq.



Soccer Scene

February 26, 2018 - Soccer Scene (a subsidiary of Al Fardan Group) is a leading retailer of Sportswear and sports accessories in the UAE

Hamza Al Rabeei

February 24, 2018 - Hamza Al Rabeei is a leading supplier of auto spare parts in the UAE in the Middle East. The product range includes spare parts for Mercedes Benz, DAF, Scania, Volvo and Renault trucks



Next Gen[®] Nex Gen Cosmetics Trading

February 24, 2018 - Next Gen Cosmetics Trading LLC Is A Online Retailer Of Cosmetics Such As Body Lotion, Baby Massage Oil, Eye Lashes, Mascara, Face & Eye Makeup Remover, Anti - Wrinkle Treatment, Skin Care Products, Face Towel, Fan Brush, Gift Bag, Tissue Paper, Head Bandage, Product Stand & Paper Bag. They Also Provide Misencil Classic & Star Training Services.

Purple Tree

January 21, 2018 - Purple Tree is a bespoke marketing agency offering cutting edge Marketing, Promotions and Event Management solutions, all under one roof. The areas of expertise include brand promotions, advertising design, digital marketing and end to end event management



Blue Diamond

January 09, 2018 - Blue Diamond Group was established in 1995 and is the leading name in the field of General Cleaning, Pest Control, Anti Termite, Security Services, General Maintenance and facility services, Interior Fit Out and Joinery Works, Uniforms Tailoring, and PPE trading.

PestoKill

December 22, 2017 - Pestokill is the subsidiary of East Coast Service Group specialised in pest control in various sectors. Pestokill's approach is to provide services with a sustainable approach making it economic and environmentally friendly



Alpha Plus

December 21, 2017 - ALPHA PLUS Security & Alarm Systems thus benefits from the strong business sense, acumen acquired and the experience gained in these exploits we are looking forward to be a market leader in the security field.

Direct Trading



December 13, 2017 - Established in the UAE in 2001,

Direct Trading has become a leading wholesaler in the MENA region, distributing top rated brands in the world of sportswear, sports equipment and bicycles. They are one of the leading sports retailers in MENA region & has been able to deliver complete sports solutions to high profile B2B customers and mega retailers in the this region.



Al Mobidoon Pest Control services

December 13, 2017 - Al Mobidoon provides the full range of Pest Control services for Master Developers and Corporate Clients, they are also one of the leaders in Pest control services in Dubai. Burj Khalifa, Armani Hotel & Residence & Marriott hotel chains are few of their esteemed clients.

Parts Gallary



December 04t, 2017 - Parts Gallary is one of the pioneer distributors of auto spare parts in Dubai, UAE. Parts Gallary specializes in re-exporting Korean made auto spare parts. With many years of experience in this field, Parts Gallary has understood the market trends thoroughly and the changes in the demands for spare parts.



دبي
DUBAI CARBON

Dubai Carbon upgrades its Odoo to have VAT feature

November 18, 2017 - Dubai Carbon Centre of Excellence (Dubai Carbon) was established on 18th January 2011, by an agreement between the Dubai Supreme Council of Energy (DSCE) and the United Nations Development Programme (UNDP), in the presence of H.H. Sheikh Mohammed bin Rashid Al Maktoum, Vice President and Prime Minister of the UAE and Ruler of

Dubai, H.H. Sheikh Hamdan bin Mohammed bin Rashid Al Maktoum, Crown Prince of Dubai, and UN Secretary General Ban ki-Moon. Zesty Labs introduces “Z-VAT”, a module exclusively developed for accounting Value Added Tax.

Riviera Pest Control Services



November 16, 2017 - Riviera Pest Control Services offers its services to corporate sectors as well as to individuals,

personalized services to offices, hospitality sectors, institutions, shipping lines, airlines, oil fields, food industry, real estates, villas, flats etc. The most reliable pest control services in Dubai, UAE

Zesty has provided Riviera with the PESCO solution, which includes Sales, Purchases, Contracts Management & Task Management as its core modules.



Dubai Audio

November 12, 2017 - Dubai Audio was established in 1994 and provides state of the art audio equipment to the elite clients and individuals who have a passion for music. We have provided a complete trading solution with modules including Sales, Purchases, Inventory, Accounting & POS.

Sand Dollar

October 18, 2017 - Sand Dollar is a luxury shopping destination for swimwear, beach outfits and accessories in the UAE. Sand Dollar uses a complete trading solution powered by Odoo for simplifying their operations and includes the Sales, Purchases, Inventory, POS and Accounting modules. Along with this, Sand Dollar has also integrated Odoo with their Magento online store.



Alpha Emirates

October 18, 2017 - Alpha Emirates established in the year 1985 is a professionally managed recyclable waste reprocessing company actively involved in the area of waste collection, segregation, upgradation, shredding, washing and reprocessing for industrial recycling purposes. Alpha Emirates has been successfully using Odoo previously and they wanted to migrate to the latest stable version of Odoo. Furthermore, we had provided them with modules like Accounting, HR & Payroll and Weigh Bridge.

Orlando Sports LLC

September 16, 2017 - Orlando Sports is a leading retailer and distributors of sports goods in the UAE. Orlando Sports is the sole distributor of the SAUCONY brand in the UAE and currently have around 15 outlets all across the UAE. In order to streamline their operations, we at Zesty Labs are implementing Odoo in the latest stable version with modules including Sales, Purchases, CRM, Point of Sale, Accounting, Inventory and HR & Payroll.



Zesty Labs join hands with Ijmal for implementing Trade lite Odoo solution

Aug 10, 2017 - Ijmal Cosmetics Trading is a leading cosmetic distributor, which serves as an exclusive distributor of prestigious brands like 'CHI', 'Farouk Systems' and 'Biosilk'. In order to streamline their business, Ijmal has chosen Zesty Labs as its partner for implementing Odoo. The modules provided include Sales, Purchases, Inventory, Accounting, HR & Payroll.



Genpharm Services

July 08, 2017- Genpharm Services is a financially sound privately owned company based in the Dubai Science Park (DSP), U.A.E. they provide fast-track Market Access to specialty pharmaceutical companies looking to expand into the Middle East and North Africa (MENA) region. Zesty Labs have provided a complete solution which includes the Sales, Purchases, CRM, Inventory, Accounting and HR & Payroll.

Blossom Laundry implemented Zesty Labs Kleanz Solution



June 12, 2017 - Blossom Boutique Laundry is one of the leading laundries in the UAE located in Dubai Marina. Blossom has decided to implement Odoo for improving their business processes with Zesty Labs as its implementation partner. For streamlining its operations, Blossom Laundry will have modules such as Sales, Jobs Management, Delivery tracking, HR & Payroll and an exclusive order taking mobile app, which can also be used by its customers



Al Qudrah Safety & Security Systems

June 08, 2017 - Al Qudrah is a leading fire and safety providers established in 2007. The mission of Al Qudrah is to provide a safe environment by supplying and installing high quality equipment

Emirates Services, Dubai migrate their business to Odoo.



April 10, 2017 - Emirates Services LLC, one of the pioneers and leading Cleaning and Pest Control Services company has migrated their business operations to Odoo from their existing legacy system. Zesty Labs has been awarded the project and Odoo is implemented for the Sales, Service Management, Accounting, HR and Payroll. A Mobile App for Sales staff and Technicians is also covered in the scope of the project and the system is expected to streamline all the activities of Emirates Services from a single software system.



Odoo Solution for Sarmix

SARMIX- is a branch of Saleh Abdulaziz Al Rajhi Company for Trading. Sarmix started producing and servicing its customers in 2008 so as to provide the construction market in Riyadh City and the Kingdom of Saudi Arabia with ready-mixed concrete and cement products according to the highest international standards. Zesty Labs have provided a complete solution which includes the Production Management, Fleet tracking, Sales, Purchases, CRM, Inventory, Accounting and HR & Payroll.

Qatar based Medicals Equipments Trader migrates to Odoo.



November 25, 2016 - Sedeer Medical is a leading and most competitive provider of Turnkey solutions, products and services in healthcare, education and research, veterinary sciences, forensics, agriculture, Oil and Gas industries etc. in Qatar. Sedeer have migrated their custom build application to Odoo for operations in CRM, Sales, Purchasing, Accounts, Inventory, HR and Service Management departments.



Odoo with Android application for MSI Auditors.

September 09, 2016 - "MSI Alnoman & Ravi Chartered Accountants" is a prominent auditing firm in UAE, they have direct offices in Dubai and Sharjah. They have adopted ODOO for their operations including unique customizations that suits for an Auditing firm. The application sets different stages for each work from logging a work followed by assigning multiple tasks with mandatory check list activity, Review by management and approval procedure with notifications to the responsible, Sending unique documents and storing the important data, Invoicing and Closure of task and projects.

Nazih Group implements Odoo for its Support Division of UAE.



February 12, 2016 - As a pioneer in the Middle East region in various business sectors, Nazih Group is in existence for more than 35 years, and present in 18 countries in the MENA (Middle East and North Africa) region and also in Canada. Nazih Group has its headquarters in Sharjah, UAE and more than 4000 employees in its payroll. We are implementing Odoo 'After Sales' module for their cosmetic division to efficiently manage their services and for proper tracking of onsite jobs.

Odoo - Android integration for Dubai AC.

February 02, 2015 - Zesty Labs has implemented Odoo for one of the leading HVAC servicing company in Dubai. Dubai Air-Conditioning Co. specializes in electromechanical systems with core focus in the design, installation and after-market servicing of HVAC systems. Odoo was implemented with Customised CRM, costing, sales, purchase, accounting, project management, service management, human resources, and payroll modules. Dubai AC uses Odoo for its regular business operations and is also streamlined with the on-site service operation using the mobile app connected to Odoo.



Odoo For iOS Devices.

October 19, 2015 - Zesty Labs introduced a retail app for the iOS devices for one of our valuable customer Mefroz. The application is currently using in all Mefroz outlets to replace pen-paper feedback forms and tedious data entry with real-time data collection from their in-store customers. We integrated ERP with iOS devices so that whenever the datas are entered to the app, it will get

easily synced with the Odoo database. The Mefroz customers can simply login into the app using their own credentials using in the ERP. This retail app was a great success and it is the first one of the series of app which are going to integrated to the Odoo ERP.



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